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Waterford
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Belville ABC Board

Joseph "Joe" Henson, Chairman
Richard Trexler, Vice Chairman
John Crowder
Robert "Gene" Ward
Jason Gaver

Belville ABC Board Regular Meeting
Brunswick Community College, Room 209
Leland Campus
2045 Enterprise Drive
Leland, NC 28451
March 17, 2026
6:30 PM

Attendees:

Chairman- Joseph Henson
Vice-Chairman Richard Trexler
Member - John Crowder
Member - Gene Ward
Attorney - Jim Eldridge

Member Absent:

Jason Gaver

Staff:

Tia Clemmons - General Manager
Alexa Causey – Store manager
Naysha Reid – Store Manager

Staff Absent:

None

Guest:

Commissioner Lee Alexander

1. CALL TO ORDER

The meeting was called to order at 6:33 p.m. and began by reciting the Pledge of Allegiance, which was led by Chairman Joe Henson.

Attorney Jim Eldridge requested that the election of a Vice-Chairman be placed under "Presentations" as 4 b.

Member Richard Trexler requested that Budget Amendment be added to "Old Business" as 7 d.

2. APPROVAL OF THE AGENDA

Member Richard Trexler made the motion to approve the Agenda as written with noted additions. The agenda was approved 5-0. There were no conflicts of interest.

3. APPROVAL OF THE MINUTES

Member Richard Trexler made the motion to approve the regular session meeting minutes from January 20, 2026. The motion passed 4-0.

Member Richard Trexler made the motion to table the regular session meeting minutes from February 17, 2026. The motion passed 4-0.

Member Richard Trexler made the motion to approve the Closed Session meeting minutes from February 17, 2026. The motion passed 4-0.

Member Richard Trexler made the motion to approve the minutes of the Special Meeting on February 25, 2026. The motion passed 4-0. Store Manager Alexa Causey took the minutes and gave copies to all ABC Board Members. Chairman Henson thanked Ms. Causey for taking the minutes and that she had done a fantastic job.

4. PRESENTATIONS

Chairman Henson asked about the new ABC Board member Jason Gaver. He has another engagement. Chairman Henson stated he would like to make a motion to nominate Member Richard Trexler as Vice-Chairman. The motion passed 4-0.

5. PUBLIC COMMENTS

There were no Public Comments

6. CLOSED SESSION

Attorney James Eldridge stated that there was no Public Comments needed at present.

7. OLD BUSINESS

a. Report on Best Selling items per store-status of extra purchases

Store manager Alexa Causey reported on the bestselling liquors.

Tito's Half Gallons	176
Platinum Half Gallons	162
Tito's Fifths	143
Smirnoff Half Gallons	110
Buffalo Trace	090

Store Manager Alexa Causey informed the ABC Board that in April Tito's liters will go on sale with savings of \$2.00 per bottle.

b. Alcohol tastings- past and future

General Manager Tia Clemmons reported on Friday, March 13, 2026, Makers Mark was at the Belville Store. On Friday March 20, 2026, Makers Mark will be at the Waterford Store from 3:00 pm to 6:00 pm. Ms. Clemmons stated that Sugarlands Distillery from Gatlinburg, Tennessee will be at the Belville store on Friday April 3, 2026, from 3:00 pm until 6:00 pm. Sugarlands Distillery will be at the Waterford store on April 10, 2026, from 3:00 pm until 6:00 pm.

c. Status of current staffing

Waterford Store Manager Naysha Reid informed the ABC Board that the store is fully staffed. Belville Store Manager Alexa Causey informed the ABC Board that the Belville store is down 1 employee. Store Manager Causey had interviews with 2 candidates, but the interviews did not go well. Chairman Henson asked if she had contacted the potential employee that he gave her the name of. She will contact her.

d. Budget Amendments

Vice-Chairman Richard Trexler stated that some budget amendments are needed. There was a discussion on the different line items that needed to be adjusted. They were Signage, Convention Fees, Legal Fees, Board Per Diem, Storage Units and Professional Fees. Guest Lee Alexander asked how Ned Barnes was being paid. He will be paid out of the purchase price money. There was a discussion on the lease of the Waterford ABC Store. Chairman Henson stated that the rent remains the same. If we sign a 10-year lease the rent will remain the same but at the end of the 10 years the rent will go up 10%. Chairman Henson would like to keep the Waterford Store. Member John Crowder asked what happens if we break the lease. Chairman Henson stated that we would have to pay a

percentage of the remaining time on the lease. Member John Crowder made the motion to amend the budget requests made. The motion passed 4-0.

8. NEW BUSINESS

a. General Manager's Report

General Manager Tia Clemmons reported February we were 1st out of the 9 Brunswick County Stores. The combined monthly sales were down .85%. For the first 24 days in February sales were down 14.24 % The first 10 days of March sales were down 7.89%. Money Market Account 1 earned \$721.88 in interest, and Money Market Account 2 earned \$713.80 in interest, and our Capital Management Fund earned \$2,778.71 in interest for the month of January. The ABC Stores earned \$7,750.24 in discounts also for the month of January.

There was a discussion on the ABC Board land purchase. Attorney Eldridge stated that this Friday afternoon, we will need a cashier's check or wire the money to the seller. He stated that the seller will reimburse the ABC Board for half of the survey fees. Vice-Chairman Richard Trexler stated that the money will come from the following accounts. Fund 4831 General Investment Account \$250,000. Fund 4351 \$250,00 and Fund 3732 \$684,684.30. This is the total cost of the land of \$1,184,684.30. We will need a certified check in the amount of \$1,184,684.30 made out to Ned Barnes Attorney Trust Account. Member John Crowder made the motion to move the money to purchase the land. The motion passed 4-0.

Member John Crowder- Nothing to report.

Member Gene Ward – Nothing to report.

General Manager – Thanked the ABC Board, Attorney Eldridge and everyone for the cards and flowers at the unexpected death of her son.

Chairman Henson – Thanked the Store Managers and stated he is proud of them for the work they do.

Vice-Chairman Richard Trexler stated that the budget for the new fiscal year will be at the next meeting.

10. ADJOURNMENT

Vice-Chairman Richard Trexler made the motion to adjourn the meeting at 7:49 p.m. the motion passed 4-0.